# **asi** 2019 International Television & Video Conference

20:20 Vision

Wednesday 6<sup>th</sup> to Friday 8<sup>th</sup> November 2019 InterContinental Prague, Prague, Czech Republic



At the start of this decade we saw a deluge of studies and predictions about what the TV and radio businesses would be like 'in 2020'. In Prague we will be just a few weeks away, so exactly what state are we in, in terms of the wider audio and video industries and more specifically measurement and data? Are we ready for the new decade?

Joint Session with Radio & Audio: Cross-media measurement – real momentum or just a mirage?

If the cross-platform wars are largely being won in terms of expanding TV measurement into Total Video Measurement, then is **cross-media measurement** the next logical step? Is the TMAM initiative in the Netherlands, which brings the JICs together, the shape of things to come or a brave experiment? The advertisers are maintaining their pressure for cross-media measurement but three key questions ensue: how can it be achieved, what metric can cover audio, video and text without commoditising them and 'dumbing down' media planning and, above all, who pays for it?

#### Television & Video Conference: 20:20 Vision

**SVOD** remains an important preoccupation for the video and television industry and we'll be looking at the latest trends in VOD adoption and usage and the implications for broadcasters. **Addressable advertising** has been hailed as the future of TV advertising for quite some time now, but just how precisely targeted and effective are the systems that have been built now? We will hear case studies from around the world and ask whether the whole concept of addressable and other forms of **adtech** challenge the assumptions that underpin how we design currency measurement systems. What do advertisers, media agencies and adtech companies feel is required?

At last year's conference, Steve Wilcox's paper on the challenges of integrating RPD Set Top Box data into panels (see the presentation <a href="here">here</a>) caused something of a stir and we will look at how those challenges are being overcome in practice in Canada, the US and Switzerland. There is a growing demand for attribution metrics, so we will be asking whether (and how) measurement can move beyond simple presence in the room and handset button pressing to the use of passive measures of presence, attention and involvement.

For the industry currencies, a growing long tail of content, falling response rates and budgetary pressures are converging to drive an increasing dependency on **modelling** to fill in the holes, but just how far can modelling take us? Are we in danger of handing too much power to the statisticians and black boxes? What are the realistic limitations on how much modelling can replace data collection?

We are increasingly being told that Data Scientists are the new rock and roll stars of the industry, but what exactly differentiates **Data Science** from research and statistics? We will be setting out to define precisely what 'Data Science' is, how it can benefit the video and television industry and hearing from thought leaders in the field along with case studies of its business impact.

Please note: this agenda may be subject to change.

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#asitv19

## Wednesday afternoon Joint Session: Cross-media measurement – real momentum or just a mirage?

## 15:40 Chairman's opening remarks

Kristian Tolonen, Head of Audience Research, NRK

## 15:45 Towards standard metrics for digital video and TV campaign performances

Valérie Morrisson, Managing Director, CESP

Julien Rosanvallon, Senior Vice-President – Television & Online, Médiamétrie

## 16:00 The media world of progressive consumers – what can we learn about their patterns of adoption and direction of travel?

Jeroen Verspeek, Head of Audience Measurement, BBC Jim Ford, Global Commercial Director – MediaCell, Ipsos

## 16:15 Fitting square pegs in square holes – the importance of like-for-like methodologies in cross-media measurement

Elissa Lee, Director, Advanced Measurement, Google/YouTube

## 16:30 The world according to the Dutch

Johan Smit, Director, PMA

## 16:45 Introducing GAMMA

Brad Bedford, Global Managing Director, GAMMA

#### 16: 50 Panel session: breaking down the measurement barriers

## 17:25 The 2019 Tony Twyman Award for Radio & Audio

This annual award of 1000 euros is presented to the conference paper that makes the best contribution to a greater understanding of radio and audio audiences.



## 17:30 Close of day



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Delegates and speakers are invited to join us for a drinks reception immediately following the close of the day. The reception will be held in the Primátor Restaurant on the ground floor of the InterContinental Prague Hotel.

## Thursday morning

13:00 Lunch

09:30	Chairman's opening remarks Guy Bisson, Research Director, Ampere Analysis						
SESSI	ON 1 Streaming and OTT						
09:35	The challenge of change: navigating streaming TV shifts Guy Bisson, Research Director, Ampere Analysis						
09:55	Many rivers to Cross Lisa Heimann, EVP Corporate Research and Strategy, NBCUniversal Brian Fuhrer, Senior Vice-President, Product Leadership, Nielsen						
10:10	Streaming Wars: The Empire Strikes Back Florian Kerkau, CEO, Goldmedia						
10:25	Netflix: are we ready? Justin Sampson, Chief Executive, BARB						
10:35	Panel session						
11:10	Coffee						
SESSI	ON 2 Addressable TV – are we there yet?						
11:40	The emerging context for TV addressability Nigel Walley, CEO, Decipher						
12:00	Addressable advertising in the US – beyond demos Kelly Abcarian, General Manager Advanced Video Advertising, Nielsen						
12:15	Processes, dynamics and obstacles to success – a blueprint for addressable T Ryan Jamboretz, Chief Development Officer, Amobee						
12:30	Panel session						

## Thursday afternoon

17:05 Panel Session

17:30 Close of Day

14:15	Chairman's opening remarks Brian Jacobs, Founder and CEO, BJ&A						
SESSI	ON 3 Can video measurement deliver what advertisers need?						
14:20	Total Video Measurement: the advertiser view Phil Smith, Director General, ISBA						
14:35	TV's Age of Renaissance: scenarios for TV's future Ryan Jamboretz, Chief Development Officer, Amobee						
14:50	Does current audience research give us what we need to plan and buy across all video platforms? Nick Slaymaker, Global Head of Trading, MediaCom						
15:05	Panel session						
15:35	Coffee						
SESSI	ON 4 New developments in advertising data						
16:05	More than just a currency: why viewability and attention must be part of the equation Yan Liu, CEO & Co-Founder, TVision Insights						
16:20	The rise of TV attribution Jane Clarke, CEO & Managing Director, CIMM						
16:35	Data-driven linear: now business as usual for national US TV Pete Doe, Chief Research Officer, clypd Inc.						
16:50	Every impression must count: CFlight – a unified approach to measurement Kavita Vazirani, EVP Insights & Measurement, NBCUniversal Lucy Bristowe, Director of Insight & Research, Sky Media						

## Friday morning

09:00	Chairman's opening remarks
	Richard Marks, Research Director, asi

#### **SESSION 5** Towards Total Video

# 09:05 A little bit of the spotlight please: how establishment surveys must help measurement systems adapt to the new viewing game Davide Crestani, Technical & Scientific Director, Auditel Nora Schmitz, Head of Audiences and Media Development, Ipsos

## 09:20 Now that's what I call streaming – the impact of router meters Bas de Vos, Global Director, Audiences and Targeting, Media Division, Kantar Hanne Teigum, VAM Research Director, Media Division, Kantar

## 09:35 GfK's mesh-up to build a Total Video currency Bernhard Engel, Chief Executive, VAM-C Robert Nicklas, Senior Director Media Measurement Germany, GfK

- 09:50 Panel session
- 10:10 Coffee

## SESSION 6 Set-top-box and server data – opportunities and challenges

- 10:40 TV programme's online viewing: breaking down census into target groups Tomas Hanzak, Chief Analyst, Nielsen Admosphere
- 10:55 Knossos' palaces and Escher's perspective: the challenges of micro- and macromodelling in TV measurement Andrea Mezzasalma, CEO and Founder, dataBreeders
- 11:10 The effective use of RPD in the US Frank Pecjak, Senior Vice-President Innovation, Comscore
- 11:25 Canada's TV measurement enhancement = TAM + STB/RPD

  Catherine Kelly, Vice President Electronic Measurement, Numeris

  Sushmita Jain, Director Data Science, Audience Solutions, Kantar Media Division
- 11:40 Hi-res TV audience measurement in Switzerland
  Mirko Marr, Research Director, Mediapulse
  Andreas Thaller, Project Manager Research & Development, Mediapulse
- 11:55 Panel session moderated by Steve Wilcox, Managing Director, RSMB
- 12:30 Lunch

## Friday afternoon

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13:30	Chairman's opening remarks
	Richard Marks, Research Director, asi

- 13:35 The increasing importance of OOH measurement the new mobility panel Julien Rosanvallon, Senior Vice-President Television & Online, Médiamétrie
- 13:50 Expanding the scope of sports measurement using peoplemeters to measure outof-home viewership in eateries in India Derrick Gray, Chief of Measurement Sciences, BARC India
- 14:05 Panel session
- 14:20 Coffee

## **SESSION 8** Will data science change the future of audience measurement?

- 14:45 Chair's opening remarks
  Eija Moisala, Head of Smart Data and Audience Insight, Yle
- 15:00 Data science: one toolkit, multiple paybacks
  David Teague, Portfolio Head, Data Analysis and Products, BBC
- 15:15 Artificial Intelligence: opportunities and challenges for audience measurement Jonathon Wells, Senior Vice-President Data Science, Nielsen
- 15:30 How data science can help future-proof cross-channel effectiveness solutions Mark Riseley, Regional Measurement Partnerships Lead, Facebook
- 15:45 From analytics to Al-powered organisations Eeva Raita, Head of Culture Advisory, Futurice
- 16:00 Panel session
- 16:25 2019 Tony Twyman Award for Television & Video

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16:30 Close of Conference